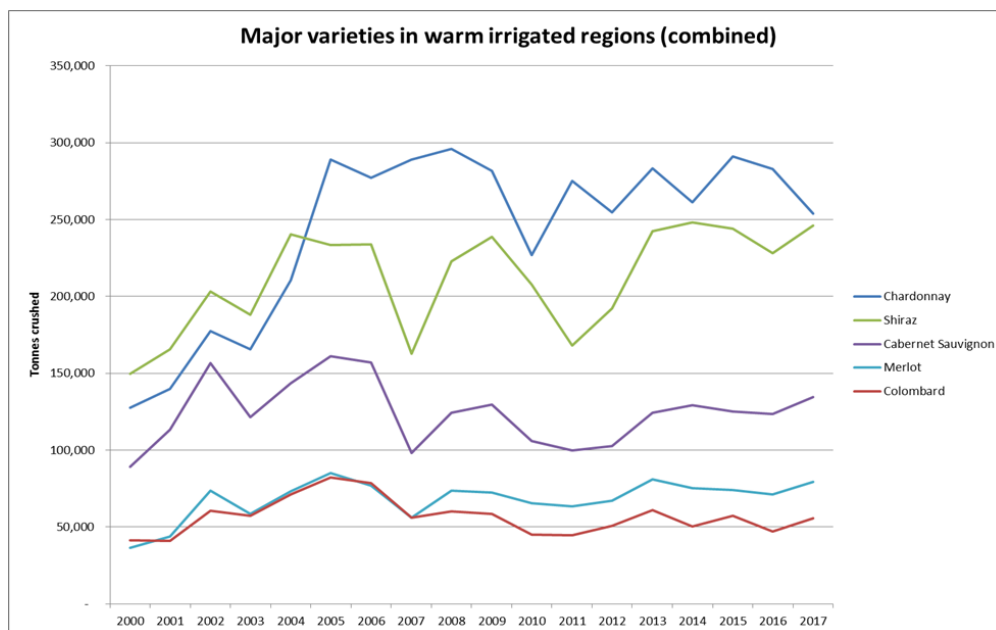


The Australian Bulk Wine Market – Some brief remarks

As expected the market has continued to tighten, mostly as a result of ongoing robust growth from China. The majority of demand is for entry-level commercial reds from warm irrigated regions, and this is a continuation of the trend of the last 2-3 years. However, we have witnessed continued upward pricing pressure and greatly reduced availability across all major varieties from warm irrigated regions, compared to this time last year, and this is despite a record 2017 Australian wine grape harvest of 1.930mT.

The chart below illustrates the increase in production of the top five varieties from warm irrigated regions for vintage 2017. It shows production of all five major varieties were at or near 10-year records, except Chardonnay which fell for the second year to a 2012 low.



If you would like any further information or advice on the market, please feel free to contact one of our team as follows:

jim.moularadellis@austwine.net.au

jessica.tiessem@austwine.net.au

tim.moen@austwine.net.au

emily.bampton@austwine.net.au

or call our office on +61 (0) 8 8363 5188

Cheers, Jim